

AYRSHIRE BREEDERS' ASSOCIATION OF CANADA

Annual General Meeting

Thursday March 22, 2018 – 11 a.m.
Ottawa Conference & Event Centre, Ottawa, Ontario

Minutes

Present: Mario Lacerte, President, François Beaudry, Caroline Couture, Hendrick Larouche, Jonathan Lemay, Robert Powell, Duane Tolhurst, Michel Boudreault, Ayrshire breeders, special guests, and sponsors.

Secretary: Lucie Lecomte, administrative assistant.

Absent: Mary-Ellen Trueman, Robert Saville

1.0 CALL TO ORDER

Mario Lacerte, President, calls the meeting to order at 11:15 a.m. and welcomes everyone. He indicates to the members a few guidelines to follow for the proper conduct of this meeting.

He thanks everyone attending for coming to the meeting and welcomes everyone again.

2.0 MEMBERS IDENTIFICATION

Mario Lacerte asks all members to identify themselves with their voting cards and, having observed more than 25 members' voting cards, declares the Annual General Meeting to be legally constituted.

3.0 NOMINATION OF THE SCRUTINEERS

Mario Lacerte asks those in attendance to nominate the scrutineers.

Jonathan Lemay / Andrew Shufelt moves and seconds Mr. Christopher Studer and Mr. Cristiano Cortes to act as Scrutineers.

Both motions are:

CARRIED
2018-0322-014

4.0 READING AND ADOPTION OF THE AGENDA

Michel Boudreault reads out the Agenda and asks whether any items need to be added.

Normand Lapointe / Claude Larocque moves and seconds the adoption of the Agenda as presented.

CARRIED
2018-0322-015

5.0 ADOPTION OF THE MINUTES FROM THE MARCH 2, 2017 ANNUAL GENERAL MEETING

Michel Boudreault quickly reviews the Minutes.

There is a call to vote.

Richard Lagacé / Andrew Shufelt

moves and seconds that the Minutes from the March 2, 2017 Annual General Meeting be adopted as presented.

CARRIED
2018-0322-016

6.0 OLD BUSINESS FROM PREVIOUS MINUTES

Michel Boudreault reads out last year's resolutions follow-up, available on pages 13 - 23 of the Annual Report.

It is asked whether there are any questions. No questions.

7.0 PRESIDENT REPORT

Mario Lacerte presents a summary of his report, available on page 24 of the Annual Report.

It is asked whether there are any questions. No questions.

Normand Lapointe / Claude Larocque

moves and seconds the President report as presented.

CARRIED
2018-0322-017

8.0 GENERAL MANAGER REPORT

Michel Boudreault presents his report, available on pages 25-26 of the Annual Report.

Michel Boudreault ends by highlighting that Ayrshire Québec has signed a distribution agreement with the CIAQ and that 200 high genetic embryos are for sale. This project will help increase the overall genetic level of the breed.

9.0 BREED IMPROVEMENT COMMITTEE REPORT

Yves Charpentier presents the Breed Improvement Committee Report, available on pages 27-28 of the Annual Report.

Questions:

Mr. Andrew Shufelt asks how animal purity percentages can be verified, since these percentages are not available on our website. In the event that a percentage has to be checked prior to registering an animal in a show, how could we obtain this information? It is mentioned that a solution will be sought to make these percentages available. It is mentioned that Canadian purity percentages haven't changed.

10.0 FINANCES

Auditor's Report.

Financial Statements presented on pages 31 - 38.

Michel Boudreault presents a summary of our assets and liabilities and specifies that an audit has been conducted this year, that is a complete audit of our financial statements.

Revenues: the important difference is linked to our service provision (fewer services provided to other organizations)

Expenses: the important difference is related to our travel expenses (fewer travels)

The Financial Statements show a surplus of \$11,576. Michel Boudreault reviews the balance sheet on pages 30 - 37.

It is asked whether there are any questions. No questions.

Hendrick Larouche / Caroline Couture moves and seconds the Financial Statements as presented.

CARRIED
2018-0322-019

11.0 NOMINATION OF AN AUDITOR FOR 2018

Attendees are asked whether they wish to nominate an auditor.

Mr. Beaudry mentions that the Board has recommended continuing with the same auditors used in 2017, however the final decision rests with the assembly.

Richard Lagacé / Normand Lapointe moves and seconds to nominate the same accounting firm as last year, namely BDO Canada, for the Financial Statements ending November 30, 2018.

CARRIED
2018-0322-018

Michel gives a few explanations concerning the Ayrshire Review changes that have occurred. He specifies that we changed our printing service provider, which resulted in a cost saving of \$10,000 to \$12,000 annually. Proximity and more modern computer technology and printing also facilitate the production of the Review.

Guests Presentation:

Vincent Bosquet: Holstein Canada
Ann Louise Carson: Holstein Canada
Cristiano Cortes: Agrinova
Normand Lapointe: President, Ayrshire Québec
Brian Mitchell: President, Ayrshire Ontario
Rémi Pelletier: CIAQ
Christopher Studer: Semex
Brian Van Doormaal: CDN

12.0 RESOLUTIONS

No resolutions.

13.0 CORRESPONDENCE

No correspondence.

Presentation from Agrinova: Mr. Cristiano Cortes

Presentation of the Ayrshire feeding project, focusing on protein. \$400,000 will be invested over a 3-year period.
Presentation of the participating herds.

If a farm wishes to participate in this project, we invite them to let us know. In the event that one herd would withdraw for any reason, we will communicate with you.

Return to Item 10 : Adoption of the Financial Statements.

Monsieur Lacerte mentions that we forgot to have the Financial Statements adopted by the assembly. He asks for a motion.

Hendrick Larouche / Caroline Couture moves and seconds the Financial Statements as presented.

CARRIED
2018-0322-019

This resolution was added to Item 10.

Presentation from Holstein Canada: Ms. Ann-Louise Carson

- Slight decrease in classification;
- Classifiers are available to hold classification workshops for youth;
- Genotyping must be considered as a management tool, and not for animal cost evaluation;
- A new genotyping app will be available this fall on CDN's website;
- Ayrshire Canada having a service contract with Holstein Canada for registrations leaves more time for administrative duties.

Question: Ms. Cynthia Daoust asks why some herds, including some Holstein herds and hers, have been forgotten for classification this fall and what would be the solution to avoid this problem in the future? Ms. Carson specifies that there is 2% error margin, however they will do every in their power to solve this problem.

14.0 NOMINATION OF THE 2019 ROYAL AND SUPREME DAIRY JUDGES

It is asked to proceed to the nomination of the 2019 Royal and Supreme Dairy Judges.

Royal (2018 Judge and the names who received the highest number of nominations from voting exhibitors)

2018 Judge: André Richard

Most popular names already written on the voting ballots: André Clavet and Darryl Smith.

François Beaudry proposes Selwyn Donald, from NZ

Amélie Hardy Demers proposes André Gagné, seconded by Normand Lapointe.

Gillian Greenough proposes Neil Kittle, seconded by Dana Greenough.

No other propositions.

It is asked to vote for 1 name only, as we already have 2 candidates.

Selwyn Donald will be the 3rd name listed on the voting ballots for the 2019 Royale Judge.

Supreme Dairy Show (names who received the highest number of nominations from voting exhibitors)

2018 Judge: Richard Lagacé.

Most popular name already written on the voting ballots: Neil Kittle.

It is asked to propose 2 other names.

Amélie Hardy Demers proposes Marc Charpentier, seconded by Normand Lapointe.

Andrew Shufelt proposes François Beaudry, seconded by Alexandre Beauchemin.

No other propositions. As such, Mr. Beaudry and Mr. Charpentier will be the two other names listed on the voting ballots.

16.0 NEW BUSINESS

Farm visits tomorrow and schedule: Tilecroft , Ayrvale, Shoeni Brother.

Spring Show registrations until April 1.

A pamphlet, advertising the animals that will be part of the 2018 Elite Sale, is now available.

17.0 ADJOURNMENT OF THE MEETING

Philippe Marcoux / Amélie Hardy Demers moves and seconds the adjournment of the meeting at 1:10 p.m.

CARRIED
2018-0322-020